# Minutes

# State, Local Education and Local Government Insurance Committees February 23, 2023 1:00 PM-3:00 PM (CST)

The State, Local Education and Local Government Insurance Committees met on Thursday, February 23, 2023, at 1:00 pm (central), in Nashville Room, Third Floor, William R. Snodgrass Tennessee Tower, Nashville, TN and via Cisco WebEx.

Commissioner Bryson called the Insurance Committees meeting to order at 1:00 pm (central) and noted that Scott McAnally was attending on behalf of Commissioner Lawrence, Rick DuBray on behalf of Treasurer Lillard and Jaclyn Harding attending on behalf of Comptroller Mumpower. Commissioner Bryson announced it was Ms. Harding's last Committee meeting and thanked her for service as she departs the Comptroller's Office. A roll call of attendance noted a quorum from each Committee was present.

## **State Insurance Committee Members**

#### **Present:**

- Jim Bryson, Commissioner of Finance and Administration
- Rick DuBray, representing David Lillard, Treasurer of the Treasury Department
- Jaclyn Harding, representing Jason Mumpower, Comptroller of the Treasury
- Scott McAnally, representing Carter Lawrence, Commissioner of Commerce and Insurance
- Juan Williams, Commissioner of Human Resources
- Terry Carroll, Tennessee State Employees Association
- Michelle Consiglio-Young, state employee representative
- Judi Knecht, state employee representative
- Holly Girgies, representing Higher Education (TN Board of Regents)

#### Absent:

- Rep. Patsy Hazlewood, Chair of House Finance, Ways and Means Committee
- Sen. Bo Watson, Chair of Senate Finance, Ways and Means Committee

## **Local Education Insurance Committee Members**

## Present:

- Jim Bryson, Commissioner of Finance and Administration
- Rick DuBray, representing David Lillard, Treasurer of the Treasury Department
- Jaclyn Harding, representing Jason Mumpower, Comptroller of the Treasury
- Scott McAnally, representing Carter Lawrence, Commissioner of Commerce and Insurance
- Maryanne Durski, Department of Education
- Jennifer White, Tennessee School Board Association (by teleconference)
- Erin Johnson, East TN School Employee representative (by teleconference)
- Kristy Baddour, West TN School Employee representative (by teleconference)

# Absent:

Vacant Seat in Middle TN

## **Local Government Insurance Committee Members**

#### Present:

- Jim Bryson, Commissioner of Finance and Administration
- Rick DuBray, representing David Lillard, Treasurer of the Treasury Department
- Jaclyn Harding, representing Jason Mumpower, Comptroller of the Treasury
- Kevin Krushenski, Tennessee Municipal League
- Nathan Brock, Tennessee County Services Association (by teleconference)

# Agenda Item #1 – [Action] Minutes of January 26, 2023 (All Committees)

Commissioner Bryson asked for approval of the minutes from the January 26, 2023 Insurance Committee. A clerical error was noted regarding misspelling of Ms. Knecht's name in the State Committee minutes. That clerical error will be corrected.

Rick Dubray made a motion for the State Committee to approve the January 26, 2023, minutes as corrected. Commissioner Williams seconded the motion, which passed with the following roll call vote:

Harding	yes	DuBray	yes
McAnally	yes	Williams	yes
Consiglio-Young	yes	Knecht	yes
Carroll	yes	Girgies	yes
Bryson	yes		

Maryanne Durski made a motion for the Local Education Committee to approve the January 26, 2023, minutes as corrected. Commissioner Bryson seconded the motion, which passed with the following roll call vote:

Harding	yes	DuBray	yes
McAnally	yes	Durksi	yes
Johnson	yes	Baddour	yes
White	yes	Bryson	yes

Kevin Krushenski made a motion for the Local Government Committee to approve the January 26, 2023, minutes as corrected. Jaclyn Harding seconded the motion, which passed with the following roll call vote:

> Harding yes DuBray yes Krushenski yes Brock yes **Bryson**

# Agenda Item #2 – [Action] Population Health Contract Award (All Committees)

yes

Commissioner Bryson noted that Insurance Committee members received a report from the Population Health Request For Proposals (RFP) evaluation team summarizing the results of their review and Benefits Administration's recommendation. Seannalyn Brandmeir, Director of Procurement and Contracts, recapped the health and wellness services, which combined two current contracts. This RFP was released on September 9, 2022. The evaluation team consisted of six members, of which five were state employees and one higher education employee. The RFP followed state law, procurement practices, and Central Procurement Office guidelines, including confidentiality and conflict of interest requirements. The deadline to submit proposals was November 30, 2022.

Ten proposals were received. One of the ten proposals failed Section A of the evaluation (Mandatory Requirements). Based on scores from RFP Section B (General Qualifications and Experience) and RFP Section C (Technical Qualifications) the top five ranked proposers participated in oral presentations (RFP Section D) of an hour and a half each. The Cost Proposal requested additional information through RFP Amendment 5. One company failed to submit a revised Cost Proposal and was deemed non-responsive and, therefore, unable to continue in the process. Four proposals were fully evaluated, and the total scoring is listed in the evaluation team memorandum. Benefits Administration recommends that the Insurance Committees enter a contract with Sharecare with a term beginning April 1 of this year, and with benefits starting January 1, 2024, and running through December 31, 2029.

Paige Turner, Director of Population Health and Wellness, was present with Ms. Brandmeir to answer questions.

Commissioner Bryson noted that Sharecare's technical score was not the highest of all fully evaluated and asked if Ms. Brandmeir could provide context. Ms. Brandmeir stated that even though the total technical score for the recommended contract was not the highest, it was not a substantive difference and there were not any concerns with the recommendation as the total response evaluation score reflects Sharecare as the highest score overall.

Kevin Krushenski asked why two separate procurements were combined into a single Population and Health and Wellness procurement. Ms. Turner responded that in 2016 most weight management programs were independent of other wellness programs. It made more sense to combine them into one, as more companies now offer both. Mr. Krushenski asked a follow-up question about cost savings with Ms. Brandmeir stating the previous maximum liability of the combined two contracts was \$26 million--the same as the new contract. Executive Director Laurie Lee added that Ms. Turner and her team evaluated how these programs work together and that weight management is one of a continuum of services that addresses diabetes, one of our biggest health concerns. Michelle Consiglio-Young asked if Sharecare provided similar services in other states as would be required in Tennessee. Ms. Brandmeir said this was confirmed through the evaluation process. Ms. Consiglio-Young asked if the current wellness incentive program would continue, given its popularity with those in the State Plan. Ms. Turner confirmed it would continue.

Rick DuBray moved to approve the State Insurance Committee entering a contract with Sharecare. Commissioner Williams seconded the motion, which passed with the following roll call vote:

Harding	yes	DuBray	yes
McAnally	yes	Williams	yes
Consiglio-Young	yes	Knecht	yes
Carroll	yes	Girgies	yes
Bryson	yes		

Maryanne Durski moved to approve the Local Education Insurance Committee entering a contract with Sharecare. Ms. Harding seconded the motion, which passed with the following roll call vote:

Harding	yes	DuBray	yes
McAnally	yes	Durksi	yes
Johnson	yes	Baddour	yes
White	yes	Bryson	yes

Kevin Krushenski moved to approve the Local Government Committee entering a contract with Sharecare. Rick DuBray seconded the motion, which passed with the following roll call vote:

Harding	yes	DuBray	yes
Krushenski	yes	Brock	yes
Bryson	yes		

The next meeting of the State, Local Education and Local Government Insurance Committees is scheduled for March 23, 2023. With no further business, Commissioner Bryson adjourned the Insurance Committee meetings at 1:22 pm (central).

Respectfully submitted,

Sprine & See

Laurie S. Lee